REQUEST FOR BID
Liquid Calcium Chloride

The Town of Barre is seeking bids for the application of approximately 16,000 gallons of 38% Liquid Calcium Chloride solution on various town gravel roads. Please take note of the distribution rates on page 2.

How To Submit A Bid:
Bids must be submitted on the Bid Form provided by the Town in a sealed envelope clearly labeled on the outside “Liquid Calcium Chloride”. Bids must be delivered to the Town Manager, Municipal Building, P.O. Box 116, Websterville, VT 05678 by 11:00 a.m., Thursday, April 28, 2005, at which time bids will be opened and read aloud in public at the Town Manager’s Office. Faxed bids will not be accepted.

Questions:
There will not be a pre-bid conference. Potential bidders must familiarize themselves with road conditions. All questions must be directed to the Superintendent of Public Works Steve Blondin at 802-476-3522.

Local Vendor Allowance:
The Barre Town Purchasing Policy has a local vendor allowance that will apply to this purchase. A local vendor is one located within a 20-mile radius of the Barre Town Municipal Building. The local vendor allowance for this purchase will be 3%. The local vendor allowance is a 3% reduction, for comparison purposes, in a local vendor’s bid. The Town reserves the right to make all decisions and interpretations of its policy.

Decision:
The Barre Town Selectboard reserves the right to reject any and all bids or to limit the amount of work done due to budget limitations. In the event two firms submit identical low bids, the Town intends to award the contract to one company. It is expected the Selectboard will award the contract on May 3, 2005.

Insurance:
Before commencing work, the selected contractor must give the Town a current insurance certificate testifying to worker’s compensation, public liability, property damage, and automobile insurance coverage. Failure to submit the necessary insurance certificates could result in cancellation of the contract.

Payment:
The contractor will bill the Town upon completion of the contracted amount. The Town will pay the accepted invoice within seventeen (17) days of satisfactory completion of the contract work.
TECHNICAL SPECIFICATIONS

Under the direction of the Public Works Superintendent, a 38% solution of liquid calcium chloride must be spread with a pressure distributor and spray bar positioned no more than 12" above the road. Chloride will not be spread during rain or threat of heavy rain. If contractor is rained out, there will be no additional cost to the town for remobilization. Chloride application will be scheduled with the town. The Public Works Superintendent will give the contractor notice 48 hours prior to the time the contractor will spread chloride. If the town must re-grade roads as a result of the contractor failing to keep the schedule, a penalty could be assessed.

At time of delivery, every load of liquid calcium chloride shall meet the 38% minimum requirement. The town reserves the right to collect a sample and test the solution to verify it meets the minimum concentration level.

The town requests the contractor spread the liquid calcium chloride at two different application rates. The contractor must use equipment with adjustable controls and gauges to determine a precise quantity and rate of application. The contractor shall send experienced operators with the equipment. On the road locations shown below (Table 1), the contractor shall spread two applications covering the road from shoulder to shoulder. The sum of the two equal applications shall be 1,000 gallons per mile. On all other road applications, as directed by the DPW Superintendent, the application rate shall be 500 gallons per mile. Based on the quantity to be applied, a total of approximately 27.2 miles of road will be treated under this contract. The exact application shall be controlled by the Public Works Superintendent acting as the agent for the town.

Vendors shall identify their suppliers and any subcontractors used to apply the product to complete this work. The address and a contact person (with phone number) shall be supplied for each.

The target contract period for completing the liquid calcium chloride application is May 15 to June 13.

<table>
<thead>
<tr>
<th>Table 1. 1,000 Gallons Per Mile - Road Locations</th>
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<tbody>
<tr>
<td>1. West Road - entire length .......................... 3,200'</td>
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<tr>
<td>2. Cutler Corner - entire length .......................... 8,050'</td>
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<tr>
<td>3. Lower Usle - Morrison to Upper Usle ................. 2,300'</td>
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<tr>
<td>4. (Upper) Phelps - Osborne to forest ............... 3,250'</td>
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<tr>
<td>5. Cummings - #554 to Plainfield line ............... 1,350'</td>
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<td>6. School Road - end of pavement to Richardson Road .... 1,585'</td>
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<tr>
<td>7. Lowery Road - Washington town line to Johnson farm .... 3,700'</td>
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<tr>
<td>8. Richardson Road - School Road to end of pavement ...... 2,100'</td>
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4.83 miles
BID SHEET

Bids must be delivered to the Town Manager,
Municipal Building, P.O. Box 116, Websterville, VT 05678 by
11:00 a.m., Thursday, April 28, 2005

Please quote a price per gallon, delivered, and applied:

38% Calcium Chloride ...................... $___________/gallon

Supplier Name:___________________________________________________________
Address:_________________________________________________________________
Contact Person:___________________________________________________________
Phone Number:___________________________________________________________

Subcontractor (if any) Name:_________________________________________________
Address:_________________________________________________________________
Contact Person:___________________________________________________________
Phone Number:___________________________________________________________
BIDDERS LIST

All States Asphalt, Inc.
P.O. Box 91
Sunderland, MA   01375

W.H. Shurtleff Co.
P.O. Box 2800
South Portland, ME   04116

Gorman Bros., Inc.
584 Hayes Rd.
East Burke, VT   05832

RoadTech, Inc.
221 East Main Street
Milford, MA   01757

Sicalco, Ltd.
Attn: Mark Dawes
907 North Elm Street, Suite 100
Hinsdale, IL   60521

I.M.U.S., Inc.
73 Baker Drive
Gansvoort, NY   12831

Pike Industries
Attn: Dick Covey, Area Mgr.
P.O. Box 42
Websterville, VT   05678

Univar USA, Inc.
Attn: Chris Duffy
1623 Quincy Avenue
Dunmore, PA   18509
LIQUID CALCIUM CHLORIDE BIDS

Opened at 11:00 a.m., Thursday, April 28, 2005

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<th>COMPANY</th>
<th>BID - PER GALLON</th>
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